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Children are sensitive to both social and non-social aspects of the learning environment. Among social cues, pedagogical communication has been shown to not only play a role in children's learning, but also in their own active transmission of knowledge. Vredenburgh, Kushnir and Casasola *Developmental Science* 2015, 18, 645 showed that 2-year-olds are more likely to demonstrate an action to a naive adult after learning it in a pedagogical than in a non-pedagogical context. This finding was interpreted as evidence that pedagogically transmitted information has a special status as culturally relevant. Here we test the limits of this claim by setting it in contrast with an explanation in which the relevance of information is the outcome of multiple interacting social (e.g., pedagogical demonstration) and non-social properties (e.g., action complexity). To test these competing hypotheses, we varied both pedagogical cues and action complexity in an information transmission paradigm with 2-year-old 1 \_ b t 7 u m Š : r ; u b l ; m 7 1 \_ b t 7 u u n = ; u ; m || b - t t v l b | M b 7 r t m o m J r ; 7 - ] o ] b cally demonstrated actions over pedagogically demonstrated more complex actions. m Š r ; u b l ; m 7 % \_ ; 0 n o | \_ 1 | b o % a y u l ; - | 1 \_ ; 7 o 1 u o l r t ; Š b % o ; 7 o † m 7 q ^ b dence of preferential transmission of pedagogically demonstrated actions. We discuss possible reasons for the discrepancy between our results and previous literature showing an effect of pedagogical cues on cultural transmission, and conclude that our results are compatible with the view that pedagogical and other cues interact, but incompatible with the theory of a privileged role for pedagogical cues.

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action complexity, information transmission, pedagogical demonstrations, social learning

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Social transmission of information is achieved through observation, imitation, and explicit teaching. The human capacity to flexibly engage learners in pedagogical contexts is at the core of transmission of complex cumulative human culture (Burdett, Dean, & Ronfard, 2017; Caldwell, Renner, & Atkinson, 2017; Kline, 2015). Although socially mediated learning in early childhood has been studied extensively,

little is known about child-initiated teaching (Nakao & Andrews, 2014; Sobel & Letourneau, 2015; Ziv & Frye, 2004) and its cognitive mechanisms (Corriveau, Ronfard, & Cui, 2017; Paulus, Kim, & Sodian, 2015). Active transmission of information from children to others starts in infancy (Liszkowski, Carpenter, & Tomasello, 2008), but the majority of studies on child-initiated teaching focus on preschool to primary school age children (Flynn, Turner, & Giraldeau, 2016; Flynn & Whiten, 2012; Whiten & Flynn, 2010), leaving a gap in understanding the developmental trajectory of information transmission. This emerging body of research shows children's sensitivity to what

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and whom they are teaching (Gweon & Schulz, 2019; Kim, Kalish, ...)

While research on information transmission in early childhood is limited, as they acquire knowledge, children are sensitive to both non-social and social aspects of the learning environment.

Social factors affecting learning include perceived intentions, competence, past accuracy, and social status of the informant or ...

Pedagogical cues have been shown to not only play a role in children's learning, but also in children's own active transmission of knowledge.

A variety of social learning theories propose that a human predisposition for learning from others, mediated by pedagogical cues, enables effective cultural transmission, thereby reducing the costs of unconstrained trial-and-error exploration.

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• We directly contrasted pedagogical demonstration with complexity of novel actions in a knowledge transmission paradigm with 2-year-old children.

While most pedagogical learning theories merely highlight the importance of pedagogical cues and are not specific about the relationship between these cues and other, non-pedagogical cues, the arguably most prominent such theory, Natural Pedagogy (NP, Csibra & Gergely, 2009, 2011), argues for a qualitative distinction between pedagogical and non-pedagogical cues.

An interpretation of pedagogical cues that is in contrast to views ascribing a qualitatively distinct role to them is that, through their saliency, they merely enhance attention to the learning situation without assuming infants' understanding of communicative ...

and non-social cue combination as a complex framework (Yurovsky & Frank, 2017), it has been proposed that domain general cognitive processes such as attention and speed of information processing explain developmental change in infants' use of social cues during word learning. Relatedly, rational constructivist approaches to social learning also argue for an integrative view, namely accounting for children's existing knowledge (Sobel & Kushnir, 2013) and statistical inference (Xu & Kushnir, 2013). Together, these approaches argue for embracing the complexity arising from real life learning situations, and for designing experiments which manipulate several competing cues while taking into account the different weightings of these cues.

Critically, while both PP and CC accounts assume a strong role for pedagogical cues in learning and transmission, they differ in how they explain the mechanisms underlying the effect of pedagogical cues. Whereas, for example, NP assumes that pedagogical cues have an evolved privileged and specific status in learning that is not based on their salience (Csibra & Gergely, 2006, 2009, 2011; Senju & Gergely, 2009; Senju & Csibra, 2008; Vredenburgh et al., 2015), that indeed the role of pedagogical cues is salience-based and have shown that non-pedagogical salient cues may lead to the same effect (e.g., Senju & Csibra, 2008; Vredenburgh et al., 2015), and can therefore be accounted for both within the PP and CC accounts. In these two accounts, it is necessary to manipulate both pedagogical and non-pedagogical aspects of the learning situation, but few studies have taken this approach. Previous findings from studies pitting pedagogical against other cues have focused on the efficiency of an action for achieving a specific goal, and have been inconclusive: different studies found selective preference for pedagogical cues (Marno & Csibra, 2015), equal rates of imitation of pedagogically cued and efficient actions (Brugger, Lariviere, Mumme, & Bushnell, 2007), imitation of inefficient actions only after pedagogical demonstration (e.g., Senju & Csibra, 2008; Vredenburgh et al., 2015), or effects of pedagogical cues in overriding children's propensity to over-imitate inefficient actions (Hoehl, Zettersten, Schleihauf, Grätz, & Pauen, 2014).

Building on Vredenburgh et al.'s (2015) finding that 2-year-olds are more likely to demonstrate an action to an adult after learning it in a pedagogical rather than non-pedagogical context, in the present study we set to investigate which of two potentially competing cues—action complexity as a non-social cue and pedagogical demonstration as a social cue—selectively affects the likelihood of an action being shown to an ignorant adult. Although Vredenburgh et al.

interpreted their results within a PP framework, we here aimed to directly evaluate PP versus CC accounts by pitting an experimenter's pedagogically demonstrated complex action against another's non-pedagogically demonstrated simple action and observing which action was then preferentially transmitted by the child to a third, naïve experimenter. We focused on 2-year-old children to enable direct comparison between our results and those found by Vredenburgh et al.

While largely adopting Vredenburgh et al.'s (2015) experimental paradigm, we made several crucial changes to the procedure and some of the phrasing to provide a more stringent test of the pedagogical manipulation, by stressing the experimenter's direct, explicit teaching intention. Specifically, we changed the verbal prompt used by the experimenter performing the pedagogical demonstration from "Look! Do you see this?" to "Look at this! This is how you do it!"; and the prompt used in the non-pedagogical demonstration from "Look! Do you see this?" to "Look at this! This is how you do it!". We also changed the verbal prompt used by the experimenter performing the non-pedagogical demonstration from "Look! Do you see this?" to "Look at this! This is how you do it!". We ensured that both demonstrators did not interact with children prior to the experiment to control for potential preferences for one over the other, while the third experimenter acting as an ignorant person, on the contrary, was familiar to them and strongly evoked the conventional, normative context by expecting action transmission from children (saying "Can you show me how to play with it?", which is a change from "What does this do? Can you show me?"). Collectively, these modifications were made to provide a more controlled manipulation and a more specific test of the effect of pedagogy above and beyond normativity inferences made by children from observing demonstrations (e.g., Casler, Terziyan, & Greene, 2009; Schmidt, Butler, Heinz, & Tomasello, 2016), while maintaining interactive engagement in the aim of ecological validity.

For the non-social cue, we manipulated action complexity, or difficulty of execution. Simple actions are faster to perform, require less effort, and have a higher probability of achieving the desirable outcome, and thereby, if we assume CC action simplicity may outweigh the enhanced attention to more complex actions afforded by pedagogical cues. This reasoning is also in line with recent findings that older children transmit information to others in accordance with principle of the utility calculus, making rational and efficient decisions based on the complexity of information and the perceived effort (e.g., Senju & Csibra, 2008; Vredenburgh et al., 2015; Gweon & Schulz, 2019). Note that this approach is in contrast to studies manipulating the efficiency cue, where different manners of executing an action result in the same outcome (Marno & Csibra, 2015; Senju & Csibra, 2008; Vredenburgh et al., 2015), or complexity in order to ensure there were qualitatively different "pieces" of information (i.e., actions with different outcomes) to learn and transmit.

Finally, we manipulated action complexity as a non-social cue and pedagogical demonstration as a social cue—selectively affects the likelihood of an action being shown to an ignorant adult. Although Vredenburgh et al.



Example stimuli (a), schematic of the experimental setup (b), and experimental procedure (c). Example videos can be found on the supplementary materials page.

### Post-demonstration

For each of the four post-demonstrations (two actions by two objects), we coded whether children performed the target action (hereafter called “manipulation check”) and whether this resulted in achieving the outcome, that is, sound (“achieving the action outcome”). Note, we have used the terminology “performed” for actions that were attempted by the children regardless of whether they achieved the desired outcome, in contrast to “achieving the action outcome”. We created two additional dichotomous variables (“exploratory behaviors”): accidentally discovering the non-target

### Trial exclusion

Six individual trials were excluded from final analyses due to children's failure to perform any actions (N = 4), experimenter error (N = 1), and parental interference (N = 1).

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action during the first action's post-demonstration, and performing both target actions during the second action's post-demonstration phase.

Transmission phase

The exact sequence of actions performed in each transmission phase (one per toy/trial) was coded, resulting in two measures: which action was shown first to the experimenter ("first action") and number of switches to each action type ("number of actions").

Inter-rater reliability

An independent blind coder performed the offline coding. Another researcher double-coded 20% of the data. We used Cronbach's (for continuous variables) and Cohen's (for dichotomous variables) to assess coders' agreement, that were found to be highly reliable,  $\alpha = 0.89$  and  $\kappa = 0.84$ . All disagreements were resolved in a joint discussion. Where the two coders differed in their coding of continuous variables by over 50%, the video was jointly recoded and a final code produced. When the two coders' responses differed by less than 50%, an average was used.

Statistical tests

Statistical tests used were consistent with those by Vredenburg et al. (2015).

Trial order (and toy)

Trial order (and toy) did not have an effect on manipulation check (Pearson's  $\chi^2 = 2.8$ ,  $p = .09$ ) and on achieving the outcome of the action ( $\chi^2 = 0.85$ ,  $p = .36$ ), we therefore combined across these factors for further analyses.

Manipulation check

Children passed the manipulation check on 86% of trials (i.e., performed the action after demonstration), and this did not differ between simple non-pedagogically taught actions and pedagogically taught complex actions (McNemar's  $p = .69$ ).

Achieving the action outcome

Children achieved the action outcome on 57% of trials, and were significantly more likely to achieve the outcome of simple action (this happened in 98% of the trials) than complex action (only 15% of trials), Pearson's  $\chi^2 = 46.56$ ,  $p < .001$ , despite successfully passing the manipulation check in both types of actions.

Exploratory behaviors

Between infants' achieving the action at post-demonstration and later transmitting it: children's preferential transmission of the complex action was not predicted by their successfully achieving

First action

To test which action the children preferentially selected during this phase we examined two main variables: the choice of the first action and the number of actions.

Number of actions

The majority of children (79%) performed both actions in both trials. Children performed a higher number of simple ( $M = 1.61$ ,  $SD = 0.84$ ) than complex ( $M = 1.23$ ,  $SD = 0.5$ ) actions,  $t(30) = 2.68$ ,  $p = .011$ , paired t test, see Figure 2a.

Exploratory behavior analyses

The choice of the action transmitted first was not affected by accidental discovery of the non-target action not shown in the demonstration phase (trial 1: Pearson's  $\chi^2 = 1.81$ ,  $p = .18$ ; trial 2: Pearson's  $\chi^2 = 1.54$ ,  $p = .21$ ), nor by whether the child performed both actions at the transmission phase (trial 1: Pearson's  $\chi^2 = 0.05$ ,  $p = .82$ ; trial 2: Pearson's  $\chi^2 = 1.17$ ,  $p = .28$ ).

First action

First actions from both trials were converted into scores: +1 (only demonstrated complex action first), 0 (one demonstration of each - 1 | b o r b u v r o m t ; l o m v | u - v b r t ; 1 | b o r b u v r o m t ; scores were compared to chance (0). Children performed the simple non-pedagogically demonstrated action first significantly more than they performed the complex pedagogically demonstrated action first ( $t(30) = 2.68$ ,  $p = .011$ , paired t test, see Figure 2a).

Number of actions

The majority of children (79%) performed both actions in both trials. Children performed a higher number of simple ( $M = 1.61$ ,  $SD = 0.84$ ) than complex ( $M = 1.23$ ,  $SD = 0.5$ ) actions,  $t(30) = 2.68$ ,  $p = .011$ , paired t test, see Figure 3.

We found support for children's preferential transmission of the simple non-pedagogically demonstrated actions over the pedagogically demonstrated complex actions with two converging measures. Children transmitted the simple non-pedagogically demonstrated action first more often, and they performed more of | \_ ; - 1 | b o m t v r 1 o l r t ; Š d } m b r t t - | % o m t 1 1 ; v v b r t t 1 1 | children found it difficult to achieve the outcome of the complex actions, which is considered a good manipulation of complexity in other studies of information transmission (e.g., Whiten & Flynn, 2010). This does, however, make it possible that the actions were so complex that children did not preferentially transmit them due to developmental motor skill deficiencies; it has been previously found that toddlers will not imitate an action that they cannot motorically achieve (Paulus, Hinnius, Vissers, & Bekkering, 2011, but see Nielsen, 2006). However, in our study, children overwhelmingly transmitted both actions despite preferentially (i.e., first) transmitting the simple action. Likewise, there was no relationship between infants' achieving the action at post-demonstration and later transmitting it: children's preferential transmission of the complex action was not predicted by their successfully achieving

& ! ' J The distribution of first responses to the ignorant adult's request across both transmission trials. From left to right, the responses are ordered by frequency and exclusivity; the number of children whose first response was only the non-pedagogically demonstrated action (both times or once only), to those whose first response was mixed (one of each type), to those whose first response was the only pedagogically demonstrated action

the outcome: of the 16 children who transmitted the complex action first, four had achieved its outcome at post-demonstration but 12 had not.

These results (in combination with those by Vredenburg et al., 2015) are best understood within a CC account. When pedagogical cues were manipulated alone, actions demonstrated pedagogically rather than non-pedagogically “won” (Vredenburg et al., 2015). However, as shown here, when pedagogically demonstrated complex actions were pitted against non-pedagogically demonstrated simple actions, simple actions “won”, suggesting that enhanced salience resulting from pedagogical cues is weighted against action simplicity in children's choice of which action to transmit preferentially. This is not to say that it is impossible that even under a CC framework, pedagogical cues could not outweigh simplicity.

However, with our design we could not tell whether our results showed that the properties of the simple action overrode the effect of pedagogical demonstration, or instead whether we, in contrast to Vredenburg et al. (2015), might find that in our set-up pedagogical teaching does not lead to preferential transmission in the first place. To this end, we decided to conduct a replication of the study by Vredenburg et al. (2015). We used the same procedure as in Experiment 1, except that action complexity was now matched for both pedagogically and non-pedagogically demonstrated actions in each trial. We thus had one trial with two simple actions (as in Vredenburg et al., 2015) and the second trial with two complex actions, allowing us to compare how children perform on both pairs at the transmission phase (note that the trial with the simple actions always occurred first in order to ease children into the procedure).

& ! ' J Average count of different types of actions shown at transmission phase during both experiments, including pedagogically demonstrated actions and non-pedagogically demonstrated actions. Bars indicate standard errors; \* p < .05

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Thirty-one 24-month-old children participated in this experiment (14 females,  $M_{age} = 24$  months 4 days,  $SD = 0.36$ , range 23.28–24.69 months). Three more children were tested but not included in the final sample due to failure to perform any action at post-demonstration or transmission phases ( $N = 1$ ) and parental interference ( $N = 2$ ).

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Stimuli were the modified toys from the Experiment 1, where the two functions of each toy were now matched for complexity, with the toy used in the first trial always operated with two simple actions, and the second toy (second trial) operated with a pair of complex actions (see Figure 1a).

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The procedure was identical to Experiment 1, bar the difference in manipulation (i.e., now actions were matched for complexity rather than contrasted by complexity in each trial). We intentionally did not counterbalance the order of the simple and complex trials so that children would be eased into the procedure with the simple trial. For this reason, we did not compare simple and complex trials statistically, as this

manipulation was confounded with trial order. Twenty-two children contributed both trials, and nine children contributed one of the trials.

Trial exclusions

Nine individual trials were excluded from final analyses due to failure to perform any actions ( $N = 5$ ) and experimenter error ( $N = 4$ ).

Coding

The experimental procedure and coding were identical to Experiment 1, except for the addition of action duration as an outcome measure previously shown to be sensitive to this manipulation (Vredenburg et al., 2015). Thus, the duration of actions performed by the children was manually coded offline frame by frame, from the first frame of the child touching the functional part of the toy. This measure was not reported in Experiment 1 due to the inherent difference in time needed to complete complex and simple actions (these results can be found in Supplementary Materials).

Inter-rater reliability

The coders achieved high reliability, with continuous variables producing Cronbach's  $\alpha = 0.87$  and dichotomous variables resulting in Cohen's  $\kappa = 0.90$ .

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Manipulation check

Children passed the manipulation check on 97% of trials, and the pass rate did not differ between the two actions (McNemar's  $p = .69$ ;





the only difference between prompts was the pedagogical nature, we may have inadvertently created a more normative context for both conditions. Nevertheless, normativity is not the defining feature of pedagogical context, and in PPA pedagogical transmission of normative information would still be preferred over non-pedagogical transmission of equally normative information (Csibra, 2010; Csibra & Gergely, 2009). The defining features of pedagogical context (which we did manipulate) are the presence of ostensive cues and explicit teaching. Future research can disentangle the effect of pedagogical context and normativity in information transmission.

Within the proposed CC framework, it is also possible that differences in the specific pedagogical cues and specific actions used in the study, the inherent interest of the actions may have outweighed the salience difference introduced by manipulating pedagogical cues, whereas in the study by Vredenburg et al., this was not the case. An analogy to illustrate this possibility is a child receiving two presents for their birthday, one accompanied by "pedagogical" cues ("Wow, look at this, a present for you!"), and the other just placed in front of the child. The child might be so excited about the presents per se that the manner (social context) in which they were delivered makes no discernible difference to their interest in them.

Finally, it is possible that, in contrast to Vredenburg et al.'s (2015) finding, pedagogical cues do not modulate preferential transmission of simple actions. However, pedagogical cues are of special importance to children in a variety of learning situations (Butler & Markman, 2012, 2014, 2016; Csibra & Gergely, 2009; Marno & Csibra, 2015) this would be surprising. Nevertheless, Vredenburg et al.'s study was the first to extend the notion of the importance of pedagogical cues from learning to a child's active transmission of information, and it is possible that factors that are important in learning do not necessarily translate to information transmission, or do so at a later age than currently investigated. Future research should therefore focus on examining the contexts under which different cues combine to affect transmission.

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demonstration and action complexity) affect children's transmission of recently demonstrated actions to a naïve adult, testing the prediction of a Privileged Pedagogy (PP) account that pedagogical cues would ensure preferential encoding of the action even despite its higher complexity, against a Cue Combination (CC) view that both pedagogical and complexity cues would be weighted to determine which action was preferentially transmitted. We report evidence that children preferentially transmitted simple non-pedagogically taught actions over pedagogically taught complex actions (Experiment 1), and no evidence of preferential transmission of pedagogically demonstrated actions when both actions were matched for complexity (Experiment 2), with moderate support for the hypothesis that pedagogical cues have no effect on preferential transmission.

compatible with the PP view. The CC framework can explain this pattern of results, and the difference of our results compared to those of Vredenburg et al. (2015), if as well as the cues that we purposefully manipulated (action complexity and pedagogical demonstration) we compared to Vredenburg et al. (2015), the inherent salience of pedagogical demonstration did have some weighting, this did not incur a big enough difference to affect children's preference for action transmission. This is in contrast to Experiment 1, where there are intrinsic action properties that enhance the likelihood of transmission of the simple action. However, we note that although our results are compatible with the CC view in this way, future research should quantify and examine in more detail the relative weightings of different cues in determining outcomes for learning and transmission.

Several features of our study and that by Vredenburg and colleagues warrant discussion and further research. First, it is possible that children were not sensitive to the pedagogy manipulation and instead considered the whole demonstration phase as a uniform learning episode, where one demonstrator is ostensibly more communicative than the other. Although we manipulated pedagogy explicitly, using various established cues, a more extreme manipulation of pedagogical and non-pedagogical cues may help resolve this consideration (e.g., Marno & Csibra, 2015). However, this may be at the expense of ecological validity, and would add further confounds that could be responsible for any differences found (as opposed to the presence of pedagogical cues themselves).

As we chose to manipulate the complexity of the actions by varying their ease and transparency of execution, this resulted in the complex actions being harder to achieve for some of the participants. Although this raises the possibility that it discouraged some children from choosing to transmit complex actions regardless of the manner in which they were demonstrated, three main points speak against this. First, if children had transmitted the complex action preferentially (16), they were no more likely to have been able to achieve the outcome at post-demonstration trial in which both actions were complex (Experiment 1). Second, if children had transmitted the complex action preferentially (16), they were no more likely to have been able to achieve the outcome at post-demonstration trial in which both actions were simple (comparable to Vredenburg et al., 2015), children showed the same pattern: there was no difference in their transmission of pedagogically and non-pedagogically demonstrated actions. Hence, there is no evidence that being unable to achieve the outcome of the complex action affected children's transmission choice. Future research should investigate the relationship between the ability to achieve the outcome of an action and its transmission, with a large enough sample to statistically examine these individual differences.

Another promising avenue for future research is cultural transmission of different types of information (Corriveau, Ronfard, et al., 2017; Flynn & Smith, 2012; Paulus et al., 2015; Ronfard & ...)

developmentally appropriate, rewarding, causally unambiguous, whether the mechanisms for transmission of this type of information would be the same as for information that is causally opaque, inefficient or irrelevant (e.g., Burdett et al., 2018; Corriveau, DiYanni, et al., 2017; Lyons, Damrosch, Lin, Macris, & Keil, 2011; Ronfard et al., 2016), socially conforming and more frequently endorsed (e.g., Morgan, Laland, & Harris, 2015), or tabooed (e.g., Seehagen, 2015). It is important to further investigate what is meant by transmission in this paradigm, that is, whether the children are demonstrating what they can do, or that they know the rules, to show what they themselves have learnt, or to explicitly teach someone else. These are among the exciting questions open for investigation.

Like Vredenburg et al. (2015), we focused on 2-year-olds as the youngest group previously shown to engage in active cultural information transmission, yet a rarely studied population compared to a large body of research with preschool and elementary school children. We still know very little about the developmental trajectory of cultural information transmission in children as they navigate the social world, as well as the extent of the claims made by the PP accounts in toddlers, rather than infants or preschoolers, which should be addressed in further research. As we set out to investigate children's selectivity in social learning, we would like to bear in mind that within a complex, dynamic, self-organizing developmental system, it is plausible that while we showed the parsimonious outcome of the present study's manipulation with 2-year-olds, later in development this may change. Understanding when and why such a change occurs is an avenue open for further research.

We tested whether children are influenced by pedagogical cues and evaluated two competing accounts of their behavior: our paradigm, children were not influenced by the context of the demonstration, but instead by the properties of the actions themselves, favoring actions that are easy to perform, require less effort, have a higher probability of achieving the desirable outcome, and result in a rewarding sound most readily. What we can conclude is that we do not have support for PP, as this view would assume that pedagogical cues should not only have a positive effect on transmission when manipulated alone, but that they should also override other cues, neither of which we were able to show in our two experiments. This study contributes to our understanding of the factors affecting information transmission in early childhood.

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MB, PS, GW, and EP designed the study and wrote the manuscript.

MB recruited and booked children for the experiment. MB and PS carried out the experiments. MB handled the data and coded the videos. MB performed all Frequentist analyses, and PS performed all Bayesian analyses.

The data that support the findings of this study are openly available in the Open Science Framework at <https://osf.io/8v4k/>.

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