



Pareyson's Estetica: Teoria della formatività and its implication for organization studies

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PAREYSON'S ESTETICA: TEORIA DELLA FORMATIVITÀ AND ITS

IMPLICATION FOR ORGANIZATION STUDIES

Key words: aesthetic philosophy; formativeness; organizational aesthetics; Luigi

Pareyson; practice-based studies

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and of course art in itself.

INTRODUCTION

Luigi Pareyson wrote: "the whole of spiritual life is in some way 'art': in every field of human industriousness nothing can be done without also inventing in some way how it is to be done" (Pareyson, 1954: 63). Therefore, if we want to follow in Pareyson's steps and appreciate his contribution to organization and management studies, we can see management as art, production processes as artistry, a work well done as a work of art,

The very idea that art is always an art of something is what motivates us to propose a reading of Pareyson's aesthetic philosophy that can talk to the hearts and minds of organizational scholars. One of our aims in reviewing Pareyson's main oeuvre (1954) – Estetica: Teoria della formatività – is to encourage the readers of this journal to engage with literature that they might not normally read. The other purpose of the essay is to take the opportunity provided by a recent and partial translation into English of Pareyson's work to introduce management scholars to a philosopher whose work resonates with a relatively new interest in practical knowledge and in forms of knowing outside the cognitive domain. In fact, if we locate a 'turn to practice' in social sciences around the year 2000, we may argue that it is through the organizational aesthetics approach that the idea of sensible knowing and aesthetic judgement arrived in practice-based studies. Pareyson's philosophy is important for grounding a philosophy of

knowing that is an aesthetic philosophy of production – i.e. based on doing – rather than of contemplation.

The contemporary reader should note that Pareyson's book appeared in Italian in 1954 and that it was almost fifty years later that Peter Carravetta (2010: 99) wrote as follows in the introduction to the recent publication in English of a selection of Pareyson's essays:

[T]he appearance of a substantial selection of Luigi Pareyson's writings in English is motive for a transnational celebration in the history of ideas. A thinker of the rank of Gadamer and Ricoeur, to whom he is often compared, surprisingly little has been known or written about him. An original interpreter of existentialism and German Idealism, Pareyson developed an authentic hermeneutic in the nineteen-fifties, a time in which the Italian panorama was being shaped by growing Marxist hegemony and the turn towards the sciences especially linguistics.

Pareyson, was not attracted by Marxist philosophy, since he was a Catholic, and a militant in «Partito d'azione» and in «Giustizia e Libertà» during the Resistance to Nazi-fascism. He was born in 1918, and he worked at the University of Torino almost until his death in 1991. In the years 1935-36, he spent time with Karl Jaspers in Heidelberg, and during the 1940s and 1950s, he published in Italian several essays on Kirkegaard, Heidegger, and mainly Schelling's existentialist philosophy. In the following years he published on aesthetics and on interpretation: *Estetica. Teoria della formatività* in 1954, *Conversazioni di estetica* in 1966, *Verità e interpretazione* in 1971 – recently translated into English (2013) –and his last work *Ontologia e libertà* in 1995. As an academic at the University of Torino, among his followers were the semiologist

Umberto Eco and the philosophers Gianni Vattimo, Mario Perniola and Sergio Givone, who worked on aesthetics. He was also the director of the journal *Rivista di Estetica*.

Today we can gain a more complete overview of his inquiries in philosophy, hermeneutics and existentialism because of the translations of his writings beside English, also in French, Portuguese, Spanish, and other languages. In French, thanks to the philosopher Gilles Tiberghien and his colleagues, we have an important trilogy: *Conversations sur l'esthétique, Ontologie et liberté* and *Esthétique. Théorie de la formativité* which was published in 2007. It has been a very long time since 1954, when Pareyson 'at the time aged thirty-six' and, despite his young age, 'was not an unknown scholar' (Tiberghien, 2007: 5).

Why was Luigi Pareyson, who is celebrated as a great philosopher, translated after so many years? One possible answer is that this delay was due to the fact that his work is focused on the 'practical' character of art, and on the productive moment of art. In common sense language – as in philosophy – 'practice' is opposed to theory, and the two terms are considered not only oppositional but hierarchically related so that practical knowledge is devalued with respect to 'theory' and 'theoretical knowledge' (Gherardi, 2000). In this regard we argue that an aesthetic philosophy – like the one elaborated by Pareyson – can provide a firm grounding for theorizing about knowing in practice and knowing as corporeal doing.

After this short biographical presentation, our essay will address the following three themes: (i) the Italian philosophical context in which 'Estetica. Teoria della formatività' appeared; (ii) how the book was received within aesthetic organizational research; and (iii) Pareyson's contribution to the study of organizational practices. We shall conclude

with discussion on the value of reading Pareyson today within a community of organizational and management scholars.

THE ITALIAN PHILOSOPHICAL CONTEXT OF THE BOOK

Estetica: Teoria della Formatività (henceforth simply Formatività) was published in Turin by Edizioni di Filosofia in 1954. The Second World War was now long past, the fascist period was over, and Italy was no longer a monarchy, but a republic with universal suffrage because the right to vote was now extended to women. In Italy this was the historical period known as the 'Ricostruzione', and there was heated political debate between the communist and socialist left, on the one hand, and the Christian Democrat and liberal centre on the other, which had participated in the Resistance against the fascist dictatorship and the Nazi occupation.

There was also a sharp division among communist, socialists, Catholic or liberal intellectuals in regard to aesthetic philosophy. It opposed the aesthetics of marxist origin to phenomenological or existentialist aesthetics. The Italian philosophical context of *Formatività*, therefore, was influenced by social ideologies at the basis of political and economic choices that would give rise to both the decade of the 'economic boom' of the 1960s and the student protests and the workers' and trade union struggles of 1968-69. If, therefore, on the one hand, *Formatività* "marked the decisive moment of the renewal of Italian aesthetics in the middle of this century involving, besides the legacy of pre-Hegelian German idealism, also the ontological-hermeneutic current of twentieth-century existentialism" – wrote Gianni Vattimo (1977: 42), an Italian philosopher internationally known for his theory of 'weak thought' – on the other, there were other

currents that creatively rethought themes of marxist (Galvano della Volpe) or phenomenological (Luciano Anceschi and Antonio Banfi) origin.

The decisive renewal represented by *Formatività* was due to the definitive liberation of Italian aesthetics from the 'dictatorship of Crocean idealism'. Benedetto Croce had published in 1902 his theses on aesthetics as the science of expression in which art is considered to be knowledge that is intuition and expression at the same time because there are no profound intuitions unless they are formed and expressed, as happens with a musical motif, of which there is no intuition unless it is heard almost as if it were being played. Moreover, for Croce intuition was art, and the distinction between the intuition of ordinary people and that of an artist was a mere empirical distinction due to the fateful separation of art from common spiritual life. For Croce, in fact, art techniques, and practices constituted a level of reflection that had little to do with aesthetics because it was an economic fact that reverberated on the diversity of arts and artistic genres.

These theses of Benedetto Croce are well known because they had broad international resonance and projected the Italian aesthetic philosophy of the twentieth century along idealist lines also outside Italy (Restaino, 1991; D'Angelo, 1997).

What is perhaps less known is that the devaluation of the 'practical' character of art and the productive moment of art was the aesthetic issue that generated aversion to Crocean theoreticism. This aversion was shared by several salient movements of Italian aesthetic philosophy in the post-war period because it developed both among philosophers extraneous to Crocean idealism, such as Luigi Pareyson or Luciano Anceschi, and among philosophers tied to Croce's thought. What happened in Italy, in fact, was that

much of the aesthetics of the 1950s set itself *on the part of the producer* rather than that of the user or the art work. This is interesting also out of [the Italian] context, because an attitude of this kind is relatively rare in the history of aesthetics. We find it, to a very marked extent, also in Pareyson and Brandi, and in Anceschi's strong interest in critics who are also artists [...] (D'Angelo, 1997: 174-5)

Added to this rare occurrence in the history of aesthetics was the fact that, whilst Croce considered the artwork when it had been accomplished, both Pareyson and other Italian philosophers like Diano or Brandi were interested in the artwork 'in its making': that is, the work of art as a research process, and doing art as an artistic process. Pareyson himself (1954: 7) says so, in the 1988 preface:

first of all, it was extremely urgent to discuss those issues that Croce's censorship had detrimentally expunged from Italy; and it was also necessary to develop categories that could meet the new needs of the changed situation. This was the starting point and the ambitious design of this book, which came out in serial form in a philosophical journal between 1950 and 1954.

This was also the starting point for the flourishing of other philosophical inquiries developed during the first half of the twentieth century in Italy. The next section examines Pareyson's theory of aesthetic formativeness and its place in the philosophy and epistemology of the aesthetic study of organizational life.

FORMATIVITÀ AND PHILOSOPHY OF AESTHETIC ORGANIZATIONAL RESEARCH

Formatività made its appearance in organization studies a decade before both its partial translation into English, in 2009. It did so in the context of the organizational research on the aesthetic dimension of everyday working life in organizations that, during the late 1980s, was one of several new lines of inquiry pursued by organizational theories. Subsequently, Formatività would also be a theoretical reference for the study of social practices in organizational contexts, in particular in the area of practice-based studies (Gherardi and Strati, 2012), as we shall see in the third and concluding section of this essay.

The first reference in organizational studies to the aesthetic philosophy of Luigi Pareyson is to be found in the book *Organization and Aesthetics* (Strati, 1999). That is to say, when study of the aesthetic dimension of organization was becoming established, and not at its beginnings in the late 1980s, nor even contemporaneously with the proposal for the 'aesthetic' study of organization made in the early 1990s in the pages of this journal, the *Academy of Management Review* (Strati, 1992) This signals an important aspect of aesthetic research on organizational life. In fact, if one reviews the first decade of reflection on the aesthetic side of organization, one notes that specific references to aesthetic philosophy were sporadic and sometimes appeared ritualistic; one notes, that is, that these references indicated a process that was weak, a dialogue between organizational literature on aesthetics and philosophy which was still in its infancy. Some philosophers, such as Alexander Gottlieb Baumgarten, Giambattista Vico, or Immanuel Kant were posited at the basis of aesthetic organizational research, while others such as Susanne Langer, Jaques Derrida or Maurice Merleau-Ponty were recurrently present. But real 'dialogue' with philosophical aesthetics became established

in the next decade, which was the period in which attention to aesthetics by organizational scholars was especially animated, as noted by Pasquale Gagliardi (2006: 702), thanks to

a growing body of literature on aesthetic themes, one in which systematic reflection is conducted on the relationships between these and organization (Dean et al. 1997; Strati 1999) and between art and management (Guillet de Monthoux 2004); there are research anthologies as well as special journal issues (*Organization* 3/2, 1996; Linstead and Höpfl, 2000; *Human Relations* 55/7, 2002), which have resulted from seminars and conferences expressly devoted to analysis of the methodological implications of taking an aesthetic approach to the study of organizations. The aesthetics of organization is therefore taking shape as a distinct field of inquiry within organizational studies [...].

For obvious reasons, this 'dialogue' does not set organizational aesthetics and philosophical aesthetics in a symmetrical and interactive relationship with each other, given that philosophical aesthetics has its origins in the works of Baumgarten (1750), Vico (1725), in the writings of Joseph Addison on 'the pleasures of the imagination' published in June 1712 in his and Richard Steele's journal *The Spectator*. There is no dialectical relation between them also because contemporary scholars of philosophical aesthetics have not paid particular attention to organizational reflection on aesthetics, with rare exceptions such as the volume on ordinary beauty edited by Janusz Przychodzen, François-Emmanuël Boucher, and Sylvain David (2010).

The aesthetic discourse on the organization, on the other hand, has not 'appropriated' philosophical aesthetics; rather, it has resorted to it in a diversified and sporadic manner. It has 'conversed' with some philosophical aesthetics and instead neglected others,

depending on both the personal taste of the organization scholar and the peculiarities of the organizational context studied.

Hence, among the philosophers that have gradually become part of the theoretical heritage of organizational aesthetics, besides the already-mentioned Addison, Baumgarten, Derrida, Langer, Kant and Vico, we find Schopenhauer and Nietzsche's aesthetics of the crisis of rationalism, Schiller's romantic aesthetics, Dewey's naturalist pragmatism, Husserl's phenomenological aesthetics, Benjamin's marxist aesthetics, Gadamer's hermeneutics, and Pareyson's existentialist hermeneutics. Other philosophers and philosophical aesthetics may be added to complete this overview of organization studies philosophical reflections; but the variegated picture, composed of facets often at odds with each other, which emerges does not change.

There are three 'philosophical sensibilities' that characterize aesthetic research on organization: the *hermeneutic sensibility*, the *aesthetic sensibility*, and the *performative sensibility* (Strati, 2016). Luigi Pareyson's aesthetic theory is an important philosophical referent for all three of these sensibilities, as we shall now see.

Pareyson's personalistic hermeneutics

The *hermeneutic philosophical sensibility* has characterized the aesthetic discourse on organization since its inception, because it distinguishes the works most concerned with study of the symbolism of organizational aesthetics. The interpretation of aesthetics in terms of their symbolic construction and as expression of organization as organizational culture has drawn mainly on the philosophical reflections of Hans-Georg Gadamer, who more than Schlegel, Schleiermacher or Heidegger himself, applied hermeneutic thought to aesthetics. Gadamer (1977) maintained that the experience of beauty through art is

not only an authentic experience that transforms us; it is also an experience inherently characterized by the symbolism that distinguishes the human being. In the same years when Gadamer propounded the close link between hermeneutics and aesthetics in philosophy, Pareyson was arguing that art "is the locus *par excellence* of interpretation: the interpretation of truth" (Vercellone, Bertinetto and Garelli, 2003: 357). It is important to emphasise that Pareyson contributed independently from Gadamer to the development of hermeneutic aesthetics, and that the theories of these two philosophers do not coincide at all. To grasp the originality of Pareyson's contribution to hermeneutics, one must return to his reading of Sören Kierkegaard's existentialism, and in particular to his *Scritti sull'esistenzialismo*:

Only in the *essential relation* between myself and the situation am I really myself: unique, incarnated, placed, singularized, concrete. Thus after all, incarnation is a relation I maintain with myself, a concrete and singularized self-identity: my own ipseity (Pareyson, 1943: 15-16; Eng. transl. 2009: 42).

In this way, Pareyson proposes the hermeneutic perspective that is defined as *personalistic hermeneutics*, whereby "hermeneutics is the consistent outcome of an existentialism that does not lose its ties to the being and rights of the person" (Vercellone, Bertinetto and Garelli, 2003: 356). In fact, he reprises from the thought of Kierkegaard the distinctiveness of the individual's peculiarities and his/her irreducibility to objectification.

With his existentialist hermeneutics, therefore, Pareyson takes a polemical position towards the hermeneutics of Heidegger, which he nevertheless appreciated – "I am 'thrown' to live in a situation, as might be said using a fitting expression of Heidegger",

he comments (Pareyson, 1943: 15-16; Eng. transl. 2009: 42) – precisely because the German philosopher neglected the concreteness of the person's human existence and reduced it to an ontological instance.

I have *this* body, *these* relatives, *these* friends, *this* homeland, *this* job, *these* relations with others and other things: that is I have a very definite position in the universe, a specific place in the world. In a word: a situation, or better, *my* situation. I cannot regard my situation as one among many others, any of which I could have been given at random. My situation is my concreteness, my configuration, or, to use Marcel's word, my 'incarnation': without it, I, as a single person, would not exist. The bonds that connect me to my situation are very tight, and above all, they are essential to me: they are not links of 'features', but of 'essence' (Pareyson, 1943: 15-16; Eng. transl. 2009: 42).

But, Pareyson warns, the person must not be reduced to the situation, as if there were no clear distinction between them, because incarnation "is a choice: I do not reduce myself to my situation, but I choose it. Choice, through which I assume my situation, acts so that I do not identify myself with it" (Pareyson, 1943: 18; Eng. transl., 2009: 44).

Formatività and the aesthetic and performative sensibilities

'Aesthetics', in the philosophical tradition of Addison, Baumgarten and Vico which has informed a large part of the aesthetic discourse on organization, means taste, sensory perception and aesthetic judgment through the senses, imagination and symbolic construction, mythical thinking and poetic logic.

It signifies not only art and artistic worlds but also the ordinary beauty and the ordinary ugliness that are collectively constructed even in non-artistic organizations, through negotiation of the aesthetic and the interaction among aesthetic feelings that are like the thinking of the body in a world of sensible knowing. Aesthetics is action: it is action when we activate our perceptive faculties and aesthetic judgement to perform a task, to enjoy a product, to imagine ourselves in a situation which does not yet exist, or to immerse ourselves in a context; it is action when we activate the proprioceptive faculties that enable us to move in a situation; it is action when we set about contemplating a work of art, listening to a concert, or being entertained by a story.

Aesthetics is therefore 'doing', and intertwined in this 'doing' are both the philosophical aesthetic sensibility and the performative sensibility of aesthetic research on organization.

The beauty of nature is a beauty of forms, and so it is evident for a gaze that is capable of seeing the form as a form, after having searched for it, inquired into it, surveyed it, interpreted it, to finally admire and enjoy it. Therefore the vision and the appreciation of the beauty of nature presuppose an effort of interpretation, an exercise of faithfulness, discipline of attention, a concentrated gaze, and the cultivation of a way of seeing, to reach that deep and all-seeing view, which is, in one way, vision of forms, and in another, production of forms, since an interpreted form and formed image must coincide in that conformation which is peculiar to contemplation (Pareyson, 1954: 212; Eng. transl. 2009: 101).

Pareyson's aesthetic theory is particularly congenial to the intertwining of aesthetic sensibility and performative sensibility in the aesthetic discourse on organization

because, among the many different aspects that the concept of 'doing' may assume, Pareyson posits as 'formativeness' the doing which, while it is being done, invents how to do it, and which for this reason is a doing that forms:

Forming, therefore, means 'doing', but it is a doing that as it is being done, *invents how it is to be done*. This is doing without how it is to be done being predetermined and imposed so that it suffices to apply it to do well: it must be found by doing, and only by doing can one discover it, so that, properly speaking, it is a matter of inventing, without which the operation fails [...]. To form, therefore, means to 'do' and 'know how to do' together: to do while inventing at the same time how in the particular case what is to be done lets itself be done. Forming means 'being able to do', that is, doing in a way that, without appeal to pre-established technical rules, one can and must say that what has been done has been done as it should have been done (Pareyson, 1954: 59).

The whole of human experience is characterized by the aesthetic dimension, says Pareyson (1954: 19), because "present in the entirety of human industriousness is an inventive and innovative side that is the precondition for any achievement" and because "it is precisely the formative character of all human industriousness that explains how one can speak of the beauty of any work". This is a conception of aesthetics that is not new in the philosophy of the twentieth century and which brings Pareyson's thought close to that, for example, of Dewey on aesthetics and human experience. But it highlights Pareyson's distance from Crocean idealism, his connection to other Italian philosophers attentive to the practice of aesthetics, and also the importance of Formatività for the aesthetic study of organization and for Practice-based Studies. There is no evaluation of human work that does not involve, in everyday organizational work,

some aesthetic appreciation, from the beauty of an argument to that of a way of working, from a work of thought to the proposal of a style in the performance of an activity.

In these cases one certainly performs an aesthetic evaluation, and one can use such language with good reason, because these are successful works, and the work, whatever the activity in which it concludes, will fail without making form, definite and consistent, because no activity, be it moral or speculative, can generate works if not by exercising the process of invention and production that constitutes the forming (Pareyson, 1954: 20).

For Pareyson, therefore, it takes art to do anything. This is apparent in the most diverse of human activities, because every human experience has an aesthetic character due to the formativeness that distinguishes it, because it is done with art, it is done artfully, or the art of doing it is discovered or invented. Formativeness thus coincides with the aesthetics of the art of organizing, with the art of managing a firm, with the art of tuning a machine, with the art of industrial design, as well as with the experience of an event in the organization or an organizational space. Art, however, occupies a position apart in these experiential dynamics because art is not 'art of', but art *tout-court*.

If every operation is always *formative*, in the sense that it cannot be itself without forming, and one cannot think or act without forming, instead the artistic operation is *formation*, in the sense that it intentionally seeks to form, and within it thought and action intervene only to make it possible that it cannot but be formation. The artistic operation is a process of invention and production undertaken, not to achieve

speculative or practical works, or others besides, but only for itself: forming to form, only pursuing the form for itself: *art is pure formativeness* (Pareyson, 1954: 23).

It is, however, the emphasis on the fact that one needs 'art to do' that has most interested the study of organization, as we shall discuss further in the next section.

LUIGI PAREYSON'S INFLUENCE ON ORGANIZATION STUDIES

The thought of Pareyson is important for the understanding of organizational life and for the theory and empirical analysis of work practices. We will illustrate this point by referring to a broader set of studies based on practice, which we will denote with the umbrella term of 'practice-based studies' without going into details on the different theories of practice that inform them.

In fact, the field of practice-based studies has being growing very fast in the last years and it is complex to give a brief but accurate map. Therefore we can refer to the distinctions provided by Feldman and Orlikowski (2011: 1240), who differentiates among different ways of engaging in practice research: 'an empirical focus on how people act in organizational contexts, a theoretical focus on understanding relations between the actions people take and the structures of organizational life, and a philosophical focus on the constitutive role of practices in producing organizational reality'. Our work is positioned within the third way of engaging practice as philosophical focus, and thus we consider that practices are fundamental to the production and reproduction of social reality and organizations are constituted in ongoing knowledgeable practices. Our understanding of the central phenomenon in practice-based studies is knowing-in-practice. Therefore we define knowledge as a

practical activity and Pareyson's work has been influential in grounding an aesthetic theory of knowledge.

It is through organizational aesthetics that Pareyson's contribution enters the theorization of work practices, in that sensible knowledge, the body, and the aesthetic judgement are present in various ways in knowing in practice (Strati and Gherardi, 2015).

The practical knowledge acquired through the five senses of sight, hearing, smell, taste, and touch was also considered by Michael Polanyi (1958) when he drew the distinction between explicit and tacit knowledge: the former type of knowledge is formalized in scientific terms; the latter is constituted by the awareness of knowing how to do something without being able to provide an adequate analytical description of it and, therefore, without being able to translate it into formal, and generalizable knowledge. It is for this latter form of knowledge that the aesthetic understanding is fundamental for studying situated practices.

In this framework, the contribution of Pareyson's aesthetic philosophy to the study of practices comprises three main topics (i) the concept of formativeness makes it possible to analyse and interpret how the object of a practice acquires form; (ii) the idea of the inseparability of knowing and expressing supports an understanding of practice as collective taste-making; (iii) finally, the inseparability of knowing and sensing explains practice as grounded in sensible knowledge and therefore in the materiality of bodies that work. We will develop these three topics starting from the theoretical and methodological issues of a practice-based approach in order to focus on how Pareyson's thought is relevant to the argument.

Formativeness: how the object of a practice acquires form

One of the main concerns of a practice-based approach is to theorize the relationship between the activities that form a practice and what is the effect of their being practiced. For example, in an elderly residential care home the activities that form various work practices relate to cleaning, feeding, entertainment, medical treatment, and so on, while 'care' is the object of the practice and is realized within a texture of interdependent work practices.

While the objectives of an activity are the intended outcomes of that process, the object of a practice is the thing, or project, that people are working on to transform. This distinction between the output of the activities that form care practices and care as an emergent object makes it possible to conceive the elderly as receivers not of service but of solicitude. In fact taking care of a sick body without considerateness is mere servicework, not care. Therefore the object of a practice is also an epistemic object – defined by Knorr Cetina (2001: 184) as "always in the process of being materially defined, they continually acquire new properties and change the ones they have" - and they are simultaneously given, socially constructed, contested, and emergent (Blackler and Reagan, 2009: 164). Therefore in producing care as the emergent object of different professional practices there is the idea that practice is a collective knowledgeable doing. In Pareyson's terms we can see formativeness in the process whereby care takes form and becomes realized. In fact, Pareyson's aesthetic theory is an aesthetics of production - as opposed to an aesthetics of contemplation - and it concerns the becoming of the form, i.e. the outcome of a formation process. He is fascinated by the idea of human life as the invention of forms which acquire lives of their own: they detach themselves from their creators and become forms, engendering styles. There is hence a formative

character in the whole of human industriousness, and art is only a specific domain of this formativeness, as we illustrated above. Pareyson proposes that a work of art be regarded as pure formativeness, and the topic of his book on aesthetics is the work of art in its process of forming and being formed. But he also writes:

if all spiritual life is formative, behold the possibility of beauty possessed by every work, be it speculative, practical or utilitarian [...] and formative, too, is the sensible knowledge that grasps every 'thing', producing it, and 'forming thereof' the image, so that this is 'accomplished' and reveals and captures, indeed *is* the thing' (Pareyson, 1954: 11).

The realization of the object of a practice therefore emerges from a formative process in which an attempt is made to produce the image that renders the 'thing', and the outcome of knowing is seeing the 'thing' formed. Particularly evident in the production of objects is the performative and creative aspect that characterizes every 'doing', even when it consists in thinking or acting: "one does not operate without completing, performing, producing, and realizing" (Pareyson, 1954: 18). A work is 'accomplished' in so far as its doing comprises the way in which it must be done.

There is formativeness both in the way a material object – like the craft work of the artisan women studied by Gherardi and Perrotta (2014) – is manufactured and in the narratives on their creative practices that the craftswomen performed for the researchers. In fact, in our empirical research we used Pareyson's concept of formativeness to interpret how the research participants described the creative process whereby form was given to an object understood as unique, and how they were showing us the difference between an accomplished piece (*fait comme il faut*) and one less well done. Competence

was performed for us researchers, making the art of doing present to an audience. Nevertheless a process of giving form, as a doing that invents the way of doing, was at work not only as material production but also in the discursive practices that were authoring the craftswoman as she was using words that expressed her knowledge and her sense of identity and competence in doing. Therefore we can say that in formativeness the boundaries among epistemic objects, materiality and discursivity are blurred or, in other words, that there is no need to presume distinctions between the knowing, doing and talking.

In this sense, the epistemology of practice may be defined as an epistemology of becoming in order to stress impermanence and the tentative and ongoing process of knowledge production, or an epistemology of transformation in order to point to how knowledge changes through its use, or in the Wittgenstein (1953) tradition as knowledge in transition, an expression intended to capture the difficulties that we face 'in trying to make sense of activities that are still incomplete, still unfolding in relation to their actual surroundings' (Shotter, 2012: 247).

These considerations on the fundamental formative nature of all human industriousness enable us to move a step further in considering Pareyson's argument on the inseparability of knowing and expressing and its relevance to theorizing on the relation between practitioners' knowledgeable doing and their emotional attachment to the object of their practice.

Inseparability of knowing and expressing: how a collective taste-making sustains practices

In order to consider practitioners' attachment to their practices we need to define our understanding of practice in terms of normative accountability of various performances. Rouse (2001: 190) writes: "actors share a practice if their actions are appropriately regarded as answerable to norms of correct or incorrect practice". In other words, practices are not only recurrent patterns of action (level of production) but also recurrent patterns of *socially* sustained action (production and reproduction). What people produce in their situated practices is not only work but also the (re)production of society. In this sense practice is an analytic concept that enables interpretation of how people achieve active being-in-the-world.

A practice is not recognizable outside its intersubjectively created meaning, and what makes possible the competent reproduction of a practice over and over again and its refinement while being practiced (or its abandonment) is the constant negotiation of what is thought to be a correct/beautiful or incorrect/ugly way of practicing within the community of its practitioners. Within every community of practitioners, discussing and disputing practice, developing different cultures of practice yet identifying with a shared practice, and making practice into terrain legitimately contestable by its practitioners, are dynamics that socially sustain that practice. These dynamics construct the conditions in which the practice is reproduced. They can be conceived as the everyday work of practice reproduction, and as the dynamic work which adapts the practice to changed circumstances, so that it is once again performed "for another first time" (Garfinkel, 1967: 9). The attachment to the object of practice – be it of love or hate, or of love and hate – is what makes practices socially sustained by judgments related not only to utility, but to ethics and aesthetics as well.

Taste and amateur practices like those of music buffs, food or wine tasters, or even those of drug addicts, constitute the empirical basis on which a sociology of attachments has developed (Hennion, 2001; 2004). The relationship with the object – food, music, drug – exemplifies a relation in which the practitioner is indeed active, that is, deploys a set of situated practices in order to use and enjoy the object of his/her passion individually and collectively; but s/he is also passive, in that s/he deliberately, and in 'cultivated' manner, abandons him/herself to the effect of the object in so far as s/he predisposes the material conditions for the enjoyment of music, food or drugs, and socially shares this passion within a community of amateurs.

The concept of taste-making has been proposed (Gherardi, 2009) to account for practitioners' attachment to the object of practice and negotiation of an aesthetic judgement on it. Taste-making refers to the process of giving voice to passion and negotiating aesthetic criteria that support what constitutes 'a good practice' or 'a sloppy one' and 'a beautiful practice' or 'an ugly one' within a community of practitioners. It is formed within situated discursive practices. The aesthetic judgement is made by being said – and therefore it presupposes the collective elaboration and mastery of a vocabulary for saying – and it is said by being made. Taste-making is therefore the process that socially sustains the formation of taste and the sophistication of practices through the mobilization of sensible knowledge (the bodily ability to perceive and to taste), the sharing of a vocabulary for appraising the object and the object in place. Developing a vocabulary of appraisal enables the community of practitioners to communicate about sensible experiences, to draw distinctions of taste, and to spread them through the community.

Pareyson's contribution to the reading of practices sustained by sensation, sentiment and sensory knowledge proceeds in the following way:

It is impossible to know sensitively without experiencing a sentimental reaction, and on the other hand sentiment is always a mood which colors and accompanies a sensation.

[...] If it is true that I cannot make contact with the world except through the emotions I feel about it, it is also true that I do not feel emotions unless I make contact with the world. (Pareyson, 1950; Engl. trans. 2009: 79)

Therefore sensation and sentiment are inseparable, but also between knowing and expressing there is a relation of mutual constitution:

There is neither knowing which is not expressing, nor expressing that is not knowing: I know only while expressing, and through expression I know. (Pareyson, 1950; Engl. trans. 2009: 82)

Intuition is in Pareyson what includes sensation and sentiment and it constitutes the principle of the aesthetic nature of knowledge:

knowledge does not grasp something without expressing the knower, and that expression does not express sentiments without also grasping something known. I do not know something unless I express myself, and in expressing myself I declare knowledge of something. This is the principle of the aesthetic nature of knowledge. (Pareyson, 1950; Engl. trans. 2009: 82)

This relationship among the process of knowing, the formation of a subjectivity as 'knower' and the expression of a collective taste that sustains (or does not sustain) a certain way of practicing is what enables researchers to inquire into how practitioners are able to put their passions into practice (Gherardi, Nicolini and Strati 2007) and how practicing their passions may contribute to the development of a field of practices and to the elaboration of an aesthetics of practice.

Inseparability of knowing and sensing: how sensible knowing is embodied in practicing

In the writings of Pareyson, language mainly depicts the single individual knower in relation with the world, while the collective and social dimension of sensations, sentiments and sensory knowledge has to be intuited rather than read. By contrast, a practice approach addresses the same phenomena in their social dimension, leaving the individual in the background. We have emphazised the collective dimension of knowing-in-practice in the previous section, and we pass now to focus more on the individual, embodied, and sensory knowledge. In fact, the relationship between the (individual) body – origin of sensations and emotions – and the process of interpreting and relating is at the heart of what constitutes sensory knowledge and how it is shaped by social processes and shapes social processes in working practices.

People participate in working practices on the basis of their individual capacities to see, hear, smell, taste, feel and judge aesthetically. It is this that differentiates among them, given that not everyone sees the same things, reacts to the same odours, or has the same taste: there are those who 'have an eye' for things while others do not; those who have an 'ear' or a 'nose'; those who are 'good with their hands', 'have taste'. This is personal

knowledge that is ineradicable and irreducible. In fact, if we take a remark on an organizational event like: 'I don't like this thing' it is unarguable, given that further reason-based negotiation on the matter is impossible.

Sensible knowledge reveals the continuous interactions between the knowing subject and the Other. The Other is usually considered as a human being; but also the nonhuman element sensed via touch, hearing, smell, sight and taste reveals its active involvement in the process of producing sensible knowledge. To give an example we can consider the case of honey (Strati, 2007). Honey is fluid, but has some consistency and is viscous. Whenever it is touched, it 'touches' in its turn. The non-human element shows an ability to be active in its relationship with the human being, since it takes the initiative of spattering his or her fingers with mud, or colouring and perfuming them, or dirtying them. It may be unpleasant to feel the honey on one's fingers; a negative emotion that only subsides when the honey stops 'touching' the fingers. Or, one may feel disgust at the viscosity of the honey; or alternatively one may feel pleasure at its sweetness and perfume. These are sensitive judgements 'of the senses', as if they were the body's thought. In fact, sensory activity always involves passion, and every sensation is affective. In other words, sensible knowledge involves what is 'got' emotionally, the affectivity connected with what is perceived, taste-based judgment, the style of action.

The valorization of aesthetics in organizational practices has led to the appreciation of the corporeality of personal knowledge in the process of knowing in practice. It shows that knowing cannot be confined to the sphere of cognition, nor should all forms of knowledge be translated into cognitive knowledge. Rather, due account should be taken of the personal knowledge based on the faculty of aesthetic judgement and the

perceptive-sensorial capacities. On this rests the radical break of practice-based studies with the dominant tradition of cognitive theory as regards knowing in practice. A radical break to which *Formatività* has contributed: "It is always a concrete person that, from his/her point of view, seeks to render and bring to life the work as *itself* wants" (Pareyson, 1954: 11).

CONCLUSIONS

In this essay we have illustrated how the philosophical aesthetics expounded in Pareyson's *Estetica: Teoria della formatività* has been relevant to the study of social practices in organizational life.

We have shown that this happened in the context of renewed interest in organization studies towards philosophical aesthetics that was developed through organizational aesthetics research (Chytry, 2008; Guillet de Monthoux, 2004; Strati, 1999) and the debate on the concept of practice and of knowing and learning in organization that has configured practice-based studies (Gherardi and Strati, 2012). Thus, 'philosophy' constituted the link between Pareyson's *Formatività* and the aesthetic discourse on organizational life, while 'practice' constituted the link among 'formativeness', organizational aesthetics research and practice-based studies. We have argued that these two terms – 'philosophy' and 'practice' – are closely bound up with each other in Pareyson's aesthetic theory; as well as in other Italian philosophies contemporary to Pareyson's thought, i.e. Banfi's (1988) and Anceschi's (1936) phenomenological aesthetics and della Volpe's (1960) neo-marxist aesthetics. Pareyson pointed out this theoretical relation throughout *Formatività*, from its 'Preface'onwards:

The aesthetic theory proposed in this book starts from the aesthetic experience and then returns to it according to the above idea of philosophy as based on the inseparability of experience and thought, so that it is constantly open to ever new contributions and ever new developments. It arose from living contact with the aesthetic experience as it results from the industriousness of artists, studied both in their ongoing work and their valuable thoughts and statements about it, from the activity of readers and interpreters and art critics, as well as from the attitudes of the producers and contemplators of beauty wherever this is to be found, either in the natural sphere or in the practical and intellectual one. (1954: 8).

The core of the aesthetics set out in *Formatività* is 'doing' in practice, which is why it is a philosophy that has a "concrete character because it starts from experience and adheres to it" (Pareyson, 1954: 17) and a speculative character that prevents it from being reduced to experience and being identified with it.

It is a strong and forcefully expressed philosophical ontology. It starts with opposition to the idealism of Benedetto Croce and dissent with the hermeneutic aesthetics of Heidegger, and it ends with the differences that distinguish it from Italian phenomenological or Marxist aesthetics. There are no other Italian aesthetic philosophies that had so much importance in the Italian philosophical landscape of the post-World War II period and the years of reconstruction and the Italian miracle.

This is why the question on the lack of prompt translations into other languages like English or French or Spanish is so important. Certainly, the recent translations of *Formatività* – even though in English there is not yet a complete translation of the book

have prompted us to illustrate its importance both for Italian aesthetic philosophy and,
 especially, for the study of organizational life.

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